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Jal el-Dib / Beirut / Lebanon

Mobile: +961 71-744354

E-mail: dado\_oueis1@hotmail.com

Nationality: Australian-Lebanese

August 31st, 1989

DALAL A. OUESSE

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**EDUCATION**

September 2008 – 2011

 **American University of Technology (AUT)**

*Bachelor of Arts in Business Management and Human Resources*

* Major Courses as Managerial finance , managerial accounting , human resources , Leadership , Project Management …

2006/2008

 **Granville TAFE – Sydney, New South Wales**

High School Certificate (HSC)

1997/2006 **International School AL-Koura (I.S)**

 Elementary, Intermediate and secondary classes

**EXPERIENCE**

December 2013 – Present

* Symantec: Partner Account Manager:
* Responsible for developing, maintaining, and managing relationships with current and possible new partners
* facilitate growth by helping to identify new business opportunities and giving the right support to the partner in order to reach maximum productivity
* Help committed partners by providing support, information and counselling services

September 2010 – September 2012

* CPI Lebanon: Assistant manager

 June 2008 – September 2010

* Zara home via Azadea Careers: Sales (ABC Ashrafieh)

**COMPUTER SKILLS**

* SalesForce.Com – CRM (customer relationship management)
* Competent skills in Microsoft Office software (Word, PowerPoint, Excel…) and Internet research

**OTHER SKILLS**

* Competent communication skills and good public social presence
* High quality understanding in group work and can perform leading tasks
* Important reliability and trustworthiness
* Accepting and seeking challenges
* Confident and motivated
* Has the ability to work with others and interact with people at all levels

**LANGUAGES**

* English: spoken and written fluently
* Arabic: spoken and written fluently

 \*references available upon request