

Prasanth Unnikrishnan

Ashour Centre, Madina Rd, Jeddah, KSA 11688

Mob: +966 501482949

Prasanth.Unnikrishnan@yahoo.com

Professional Summary

Customer service-oriented Travel Agent with 3 years' career experience in Travel and Tourism industries, Responsible for developing a strong relationship between the company and the customer.

Areas of Expertise

Inbound and outbound tour operation

Ticketing

Marketing background

Excellent Selling skills

Event Planning

Partner-relationship building

Travel Consulting & Reservations

Relationship Management

Experience

Altayyar Travel Company April 2015 to Current **Tour Consultant**

Jeddah, KSA

- Manage all tourism-related business
- Provide a high level of customer service
- Reservation and ticketing (Galileo)
- Offer top quality activities and products
- Calculated travel and accommodation costs within customer budget and offered recommendations for cost savings such as off-season tours.
- Provided travel brochures and destination literature with points of interest relevant to customer needs.
- Meet with customers to discuss travel foreign and domestic travel and tour packages.
- Maintain effective relationships with Agents and Suppliers
- Ensure accuracy of all bookings; obtain knowledge of competitor's products to understand the market place
- Handling Walk-in clients, Social Media queries, Corporate queries & telephonic queries

Marvel Tours January 2014 to February 2015 **Inbound Tourism Executive**

Cochin, India

- Handling Inbound clients
- Designing the travel Itineraries
- Giving quotation to agents
- Accompanying with guests
- Conduct tourism activities
- Event planning
- Hotel booking and reservation

Education and Training**MBA : Travel and Tourism,2014****Vels University – Chennai, India**

74 %

IATA : Foundation,2014**Vels University – Chennai, India****B.COM : Computer Application, 2012****Calicut University – Calicut, India**

75%

Project's

- A study on customer retention strategies of hotel's in Chennai.
- Organisational study on lotus 8 apartment hotel cochin, Kerala.
- A study on production process on ideal crumb rubber factory sreekrishnapuram, kerala.

Languages Known

- Fluency in written and spoken English and Malayalam
- Fluency in spoken of Tamil and Arabic

Co-Curricular Activities:

- Member of organizing committee of university festival “nakshatra 2013”
- Active member of university wrestling and football club.
- NCC inadian navy wing volunteer
- Organized a Workshop on Environmental Awareness on the occasion of Environment Day at HEINZ INDIA PVT. LTD.

Hobbies and Interests:

- Maintaining Diary, Football & Traveling

Personal Details

Date of birth : 16-09-1991

Age : 25

Nationality : Indian

Passport No : K 4037704

Marital status : Single

Declaration

I Prasanth Unnikrishnan here by declare that the data I furnished above is true and best to my knowledge.

Place:

Date:

Prasanth Unnikrishnan